

A CAREER IN RECRUITMENT

**Have you ever thought about being a Recruitment Consultant?
Earning between £40,000 and £60,000 a year.**

“Recruitment Consultancy is fast, dynamic and highly rewarding with both job satisfaction and financially.”

Conrad Bossomaier M.D. Recruitment Divisions.

Why ?

- **Exciting & Stimulating, No Two Days Are The Same**
 - **Early Management Opportunities**
 - **Significant Financial Rewards**

Which Company ?

- **Demonstrable Track Record Of Success**
 - **Comprehensive Training**
- **Ambitious Growth Plans Which Will Match Your Ambition**
 - **Financial Stability**

Accountancy Divisions have positions available on their Recruitment Consultant training programme. We are holding an open day to give Sales minded people an insight into our business and help you assess whether a career in Recruitment Consultancy is right for you. If you would like to find out how to book your space on this day send me your contact details via email and I'll do the rest.

validsouki@accountancydivisions.co.uk

ACCOUNTANCY DIVISIONS

Providing Innovative Human Resource Solutions to Accountancy Recruiters

The focus of Accountancy Divisions is not to re-invent the wheel. Quite simply, they offer a consultancy vs. agency service. Clients receive an honest, expert, mature and confident service, which is balanced with a proactive, effective and timely response to all their needs. Candidates receive a consultative relationship with Accountancy Divisions and again their needs are met with equal importance of that given to clients. Every candidate is met face to face and every client is visited. Genuine shortlists are compiled and control of the clients and candidates needs is taken by Accountancy Divisions – allowing for the ideal service to all parties.

Accountancy Divisions offer the professionalism that you expect from a Professional Services consultancy with the entrepreneurial flexibility and innovation found within independent consultancies.

BOARD OF DIRECTORS

Conrad Bossomaier

Part Qualified ACCE

1973 – 1978 Articled in practice then commerce

1978 – 1991 Hays Accountancy Personnel – progressed from consultant to Director

1992 – 2001 Accountancy Additions Founding Director

2003 – Date Recruitment Divisions Founding Director

Walid Souki

B.SC Psychology 1980

1980 – 1991 Hays Accountancy Personnel progressed from consultant to Director with Secondment to Australia running subsidiary

1992 – 2001 Accountancy Additions Founding Director

2003 – Date Recruitment Divisions Founding Director

A TRACK RECORD OF SUCCESS 1980 – 1991 ACCOUNTANCY PERSONNEL

By 1991, as Directors, Conrad and Walid helped doubled the size of Hays Accountancy Personnel in the South East, setting up 12 of the 24 office's that they ran and established them as major profit contributors within the Group.

A TRACK RECORD OF SUCCESS 1992 – 2001 ACCOUNTANCY ADDITIONS

- Set up and ran a market leader in the recruitment of Temporary & Permanent financial staff, up to qualified
- Strategic network of 41 divisions, across 24 geographic sites.
- Over 200 staff

THE VISION – ACCOUNTANCY DIVISIONS

To create and maintain a highly profitable, specialist recruitment business that provides an outstanding quality of service, through its experienced staff.

ACCOUNTANCY DIVISIONS SET UP IN 2003

- Offices London, Croydon
- Personnel 15 staff

ACCOUNTANCY DIVISIONS GROWTH SINCE UP IN

- West End, Covent Garden, Bromley, Croydon
- Current Personnel 22 staff

ACCOUNTANCY DIVISION'S MARKET PLACE

- Specialist in the recruitment of accountancy staff. In the salary band £15,000 to £60,000
- Permanent Recruitment
- Temporary Recruitment
- Contract Recruitment

RECRUITMENT BUSINESS MODEL

Career

- Environment, Team, Retention, Equity Participation

Staffing & Retention

- Staff with an average of 5 years recruitment industry experience
- Industry recognised training course for new staff
- Sharing ownership

Systems & Support

- Fully networked recruitment software system and supported by third party maintenance
- Back office – In-house, comprising a Qualified Accountancy and a Payroll Manager.

Management

- Focused Marketing Policy
- Control of our Client / Candidate and Job databases, through both detailed management reports and operational management

CURRENT CLIENT BASE

Accountancy Divisions have created an enviable client base and focus on company organisation that everyone would want to deal with. They have successfully penetrated Blue Chip companies (through to small independents too)

ACCOUNTANCY DIVISIONS PERFORMANCE 2003 to 2004

Continual, sustained and profitable growth

ACCOUNTANCY DIVISIONS OFFERING A CAREER

Being Part Of The Fastest Growing Accountancy Recruitment Business

Done it once.....Hays Accountancy Personnel

Done it twice.....Accountancy Additions

Now.....It's Your Turn

Conrad and Walid have shaped, developed and created two of the most influential Accountancy & Financial recruitment consultancies; they are responsible for something not far short of legendary success within 2 decades and through passion for service have decided to create yet another forward thinking and what will undoubtedly become award winning consultancy.

They are renowned for their staff retention with an impressive track record of growth in terms of their businesses and the people within them.

In over two decades they have learned and realized the importance of key factors:

- Multi site recruitment businesses
- Maintaining Standards
- The value of training
- The value of marketing
- The value of focus
- The concept of developing their staff – creating a whole career programme:
- How to do the job, working with you to create management skills, working with you to build and retain a team, showing how to manage, how to manage your team AND your business.
- Understanding the cycle of recruitment and how there are strengths and areas for development not always in equal amounts per individual within the business.

Through available capital and 2 and a half decades of knowledge, they have access to the same candidate base as any other established and respected Accountancy & Financial consultancy.

TRAINING

Accountancy Divisions is an environment and culture where people learn, stay and improve. Their Training programmes have been established within two national consultancies and at AD, you will receive this bespoke learning from the Directors directly and their established managers. This will include 1 -2-1, shadowing and some classroom training too. Feedback is continuous and 2 way. This training is for everybody and throughout your whole career. Initially, they traditionally take you through a 12 week cycle perfecting the three area of client relationship, candidates relationships and job filling skills. On-going training is the development of all three areas, management and business management.